



MEDIA RELEASE

TH PLANTATIONS REPORTS 3Q2013 PROFIT BEFORE TAX OF RM27.76 MILLION

Robust growth in production driven by acquisitions and improved efficiencies

Kuala Lumpur, 20 August 2013 – TH Plantations Berhad (“THP” or “the Group”) today announced its third quarter (“3Q13”) and Year-to-Date (“YTD13”) financial results for the period ended 30 September 2013, reporting a 3Q13 profit before tax of RM27.76 million on the back of RM130.15 million revenue.

3Q13 revenue increased by 58% while profit before tax showed a 41% increase from the corresponding quarter last year (“3Q12”). 3Q13 EBITDA increased by 12% year-on-year to RM54.80 million, resulting in an EBITDA margin of 42%.

The strong results were mainly driven by the robust growth in Fresh Fruit Bunches (“FFB”) and Crude Palm Oil (“CPO”) productions which were higher by 67% and 118% respectively. FFB yields improved by 20% in 3Q13 while the oil extraction rate (“OER”) increased by 0.32 percentage points year-on-year. Improved operational efficiencies, achieved through the Group’s agronomic improvements in its plantation practices and better economies of scale, also contributed to the strong results. THP’s unit CPO production cost improved by 33% to RM944 per metric tonne while estate production cost improved by 37% to RM183 per metric tonne.

Prolonged weakness in the CPO prices continued to negatively impact the bottom line. 3Q13 average realised CPO prices were 22% lower than the corresponding period last year. However, 3Q13 average realised prices were marginally better than the second quarter of the year (“2Q13”), reflecting a gradual recovery of the CPO prices seen in recent months.

For YTD13, the overall operational performance for the Group improved against the same period last year (“YTD12”). The Group’s revenue of RM315.40 million showed an improvement of 14% from the same period last year, driven by stronger production and better cost efficiencies. FFB and CPO productions grew by 62% and 67% respectively, while FFB yield grew 16% as compared to YTD12. For YTD13, the Group recorded a profit before tax of RM40.24 million and an EBITDA of RM112.51 million.

Commenting on the performance of the Group, Dato’ Zainal Azwar bin Zainal Aminuddin, Chief Executive Officer and Executive Director of THP, said “Our performance for this quarter is a preview to the true potential of our enlarged land bank. The acquisitions that we made in 2012 and early this year have contributed healthily to the Group, and we expect the trend to grow positively over the



next few years as more areas come into maturity and our age profile improves. In fact, if the CPO continues on its path to recovery, we can expect to perform even better. We are also making good progress on our rubber development plans, which shall help to boost and diversify our income stream in years to come.”

The Group now has 97,712 hectares of land throughout Malaysia, of which about 60,000 hectares have been planted with oil palm. The Group has also earmarked 14,000 hectares of land for the development of rubber plantations. In the medium term, the Group is exploring the possibility of building a palm oil refinery and targets to have the refinery commissioned by early 2016.

About TH Plantations Berhad

THP is a subsidiary of **TH**, incorporated on the 28 August 1972 and listed on the main board of Bursa Malaysia Securities Berhad on 27 April 2006. Its principal activities are investment holding, cultivation of oil palm, processing of fresh fruit bunches (“FFB”), marketing of crude palm oil, palm kernel and FFB.

As at 30 September 2012, THP Group has a total plantation land bank of approximately 91,712 Ha located in Pahang, Johor, Negeri Sembilan, Terengganu, Sabah and Sarawak. THP Group owns and operates seven palm oil mills located in Johor, Pahang, Negeri Sembilan, Sabah and Sarawak with a total FFB processing capacity of 1,350,000 metric tonnes per annum. For further information please visit <http://www.thplantations.my/>.